

JACK KINAMORE AND BRIAN BEA GRADUATE

Jack Kinamore and Brian Bea, both Project Managers at S. M. Wilson & Co., recently graduated from the Construction Leadership Institute at Southern Illinois University – Edwardsville.

The Construction Leadership Institute is an Executive Education program jointly developed by the SIUE [School of Business](#) and the [Department of Construction](#) in the School of Engineering. The nine-week program of instruction is designed to improve the processes and outcomes of the building industry by preparing the next generation of architecture, engineering and construction leaders.

Kinamore is currently managing the construction of a Von Maur store in Oklahoma, while Bea is managing the construction of a new patient tower at Blessing Hospital in Quincy, Illinois.

S.M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$250 million in 2013 revenues, and ranks 232nd in Engineering News-Record's 2013 list of Top 400 commercial contractors nationwide. For more information, visit www.smwilson.com.

MARK WINSCHEL NAMED TO BUILDING DESIGN

Mark Winschel, Director of Business Development at S. M. Wilson & Co., has been named to *Building Design + Construction* magazine's 40 Under 40 Class of 2014. According to the magazine, this class represents the next generation of leadership in the Architecture, Engineering and Construction industry nationally. They have been chosen by the editors of *Building Design+Construction* on the basis of three factors: career achievement, service to their professions and communities, and active participation in charitable work.

Winschel joined S. M. Wilson in 2002 as a project engineer and quickly rose through the company's project management, business development and executive committee ranks. He became Project Manager in 2003, and has since been directly responsible for the overall budget, schedule and project management for more than \$250 million of high profile construction programs. Several of these projects included the \$30 million building program for the Ladue School District, the \$51 million Clayton School Proposition S Building Program and the \$40 million Wydown Middle School.

Mark was also a key team member on a \$90 million project for MasterCard International and a \$31 million project for Enterprise Rent-A-Car. Since taking over as Director of Business Development 18 months ago, he has had a significant role in securing more than \$50 million in new business for S. M. Wilson, including two school construction projects and a long range building program for a metropolitan area public library system. He leads a team of five marketing and support professionals and manages the company's efforts in the pursuit of new business and repeat business. In 2012 Mark became one of the youngest members of S. M. Wilson's Executive Planning

Committee, which develops and monitors long-range planning and strategy for the company.

“Mark has made a multi-million dollar impact for the company in the field and in the boardroom, while also emerging as a recognized young leader in the construction industry and in the community,” said Amy Berg, President of S. M. Wilson & Co.

Mark is heavily involved in the St. Louis area construction industry as a volunteer and a young leader. He currently serves as Chair of the Associated General Contractors (AGC) of St. Louis Membership Committee, and has led efforts to recruit or renew member companies and affiliates. He is also active with the Construction Careers Center, a school established by the AGC to provide training and encouragement for young urban students to enter the construction trades.

While volunteering at the Construction Careers Center in 2010, Mark was introduced to Thomas, then age 17, and eventually was paired with Thomas as part of the Big Brothers and Big Sisters of Eastern Missouri. Mark’s involvement and role with Thomas was personal and deep, and he became more like a father figure for Thomas, who is the oldest of six children and often served as a father figure himself. Today, Thomas is in his second year of college and on the road to success. He and Mark remain close and connected.

S.M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$250 million in 2013 revenues, and ranks 232nd in Engineering News-Record’s 2013 list of Top 400 commercial contractors nationwide. For more information, visit www.smwilson.com.

LAUREN SMITH DISCUSSING EFFECTIVE LEVERAGING

Lauren Smith, CM-BIM and BIM Manager at S. M. Wilson & Co., is making a presentation today on leveraging Mobile technology for more effective on-site construction project management at the Associated General Contractors 2014 Annual Convention Technology Showcase in Las Vegas. She is drawing upon her experience gained over the past two years in expanding the use of BIM services internally at S. M. Wilson. She now serves as a consultant with all S. M. Wilson project managers, streamlining project planning and identifying potential problems and solutions before they occur.

A graduate of Stanford University with a B. S. in Civil Engineering and a focus in Structural Design, Lauren later taught herself the BIM skills she employs today. She also teaches BIM as a nationally certified instructor to more than 35 students to date through the AGC. Lauren has also attended and completed the Construction Leadership Institute hosted by Southern Illinois University – Edwardsville.

“Lauren is a role model and inspiration for young professional women everywhere seeking to enter and find success in today’s engineering and construction industries, said Amy Berg, President of S. M. Wilson & Co. “We are as excited as she is about presenting at the upcoming AGC Convention Technology Showcase.”

Lauren is a member of the AGC St. Louis BIM Committee and BIM Conference Advisory Committee. Last year she Chaired the AGC St. Louis Regional BIM Conference Committee, which put on a highly successful conference in conjunction with Washington

participate in the ESOP.

Scott Wilson will remain actively involved in the company's day-to-day operations as Chief Executive Officer. Amy Berg will continue to serve as President of the Company, and Michael Dohle and Amy Berg will serve as Trustees of the ESOP.

"This transaction will maintain the continuity of our business operations and reward our employees for their ongoing efforts to build this company into a local and national leader in our industry," said Wilson. "Based on our strong revenue projections, we felt that the end of 2013 was a good time to complete the sale of the company to the ESOP. It also made a great holiday gift to our employees."

"Starting 2014 as an ESOP-owned company has many benefits to our stakeholders," Wilson added. "It encourages our motivated and empowered workforce to continue building partnerships with our construction teams and project owners to deliver our special brand of solutions-oriented results. And as owners, our employees have greater control over their own destiny."

The negotiations on behalf of the Company were handled by Bryan LeMoine and Josh Richardson of McMahon Berger. John Zollo acted as the independent ESOP trustee during the acquisition process, and he was represented by James Moser of Jackson Lewis. Hillary Hughes with Prairie Capital Advisors provided special valuation and consulting services to the independent trustee.

S.M. Wilson was founded in 1921 by Shouse McGarvey Wilson in Granite City, Illinois. Scott Wilson, the grandson of the company founder, stepped in and infused a new culture that would revitalize the company and stimulate a growth wave that took the company from \$10 million in annual revenues to \$515 million in annual revenues over the next two decades. By every measure of success – volume, profit, repeat business, integrity and financial capability – S. M. Wilson has

performed well in this volatile and highly competitive industry.

In addition, the company is known today as a maverick in the construction industry for its culture of transparency and employee engagement that is uniquely positive and unconventional.

Today S. M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$307 million in 2012 revenues, and ranks 232nd in Engineering News-Record's 2013 list of Top 400 commercial contractors nationwide. For more information visit www.smwilson.com.

MEET OUR NEW OWNERS...OUR EMPLOYEES!

Another big step in S. M. Wilson's long range succession plan took place today when we announced that our employees have completed the acquisition of the company from Scott Wilson through their Employee Stock Ownership Plan (ESOP). Although originally planned to be completed at a later date, our strong revenue projections convinced us that now was a good time to give our employees full ownership of the company through their retirement plan and to share in the profits of the company.

Most of our 140 employees participate in the ESOP, and we are truly excited!

This transaction will maintain the continuity of our business operations and reward our employees for their ongoing efforts to build this company into the local and national leader that we are in our industry. The announcement comes two years after our new management team was put in place, and that team will stay in place. That means Scott Wilson will remain actively involved in our day-to-day operations as Chief Executive Officer, which also means that we will continue to have fun working here while building for the future.

Being employee owned has significant benefits to all our stakeholders. It motivates and empowers our workforce to continue building partnerships with our construction teams and project owners to deliver our special brand of solutions-oriented results. Our employees now have greater control over their own destiny, plus all the responsibilities and benefits of ownership. We are all very proud of this accomplishment, and we look forward to moving our business ahead with profitability and sustained growth.

We are known today for our culture of transparency and employee engagement that is uniquely positive and unconventional in the construction industry. Complete employee ownership is another sign that our progressive culture is working well for everyone here. Here's to the new ownership team!

THE FUTURE OF HIGHER EDUCATION

Higher education is undergoing substantial changes in the ways students are receiving their education, and these changes have a direct impact on the design and construction of new and renovated teaching facilities. For example, the growing popularity of online classes and distance learning can reduce the size of lecture halls and increase the use of video technology in the classroom. Higher Education students are now encouraged to collaborate on projects in small groups, which requires numerous gathering spaces where discussion and interaction can take place inside classroom buildings. At many colleges and universities, the overall focus has shifted from teaching to learning environments.

In response, many college and university campus planners are reconfiguring their buildings to create flexible spaces and multi-purpose facilities. The new Brouder Science Center at Columbia College in Columbia, Missouri provides an excellent example of this trend. The west wing of this 49,862 square foot science, technology, engineering and math (STEM) building houses the school's nursing program and includes non-traditional classrooms with flexible seating and technology such as data projectors and SMART boards. The nursing simulation room allows hands-on training with students using SimMan, a simulated patient.

The north wing houses five general laboratories and eight advanced labs for the physical and biological sciences department, plus the forensic science program. These labs were built to be interchangeable in response to future curriculum and learning technology changes. Both wings include brightly lit gathering areas for students to comfortably collaborate.

Fontbonne University's recently completed Science Center is also a STEM facility and mirrors this flexible facilities approach. This renovated building includes 32,448 square feet of lab space for biology, chemistry, physics and anatomy that can be converted to other uses as the situation dictates. The new addition includes a student lounge with numerous small group gathering spaces and a greenhouse.

At both higher education facilities, the focus is on building better learning environments.

S. M. WILSON WINS ANOTHER FEDERAL PROJECT

A rendering of the Army Reserve Center at Fort Lewis in Washington state, expected to be completed in fall 2015. S.M. Wilson will provide general contracting services for the project.

S.M. Wilson & Co., the St. Louis-based construction management firm, has been awarded a new \$31.5 million project for a new Army Reserve Center (ARC) at Fort Lewis in Washington state.

S.M. Wilson will soon provide general contracting services on the 123,712-square-foot building, which represents the largest federal project, in both dollars and size, that the company has worked on to date.

S.M. Wilson created a Federal and Military division business group in 2010 – a time when many firms were looking to federal contracts during the recession – to grow the federal segment

of its business, said [Judd Presley](#), the company's federal segment director. Since then, the company has landed more than \$150 million of federal projects, according to its website.

The company posted \$307 million in 2012 revenue and projects similar revenue in 2013, Presley said.

The ARC complex will feature a 104,497-square-foot training center, a 15,398-square-foot vehicle maintenance shop and a 3,817-square-foot storage building. Construction is scheduled to begin in November, and will be completed in fall 2015.

Other federal projects S.M. Wilson has worked on include a Camp Atterbury dining facility (\$8.9 million); a two-story Air Mobility Command Wing Headquarters at Little Rock Air Force Base (\$5.7 million); and more than \$60 million worth of developments to Fort Leonard Wood.

S.M. Wilson is headquartered on The Hill near the intersection of Hampton Avenue and Interstate 44. The company also operates Rollins Construction Company, a wholly-owned subsidiary in Indianapolis.

The health care industry made up most of S.M. Wilson's portfolio in 2013. New projects include construction of the \$47 million Shriners Hospital for Children in the Central West End and preconstruction operations associated with about \$450 million of campus improvements for [BJC HealthCare](#), also in the Central West End.

Earlier this month, S.M. Wilson announced it would build a new 19,300-square-foot performing arts center on the Ladue campus of the Community School. The \$2.9 million project is expected to be complete in March 2014.

S. M. WILSON SELECTED BY U. S. ARMY CORPS OF ENGINEERS

The U. S. Army Corps of Engineers has selected S. M. Wilson & Co. as the 'Best Value' contractor to build a new \$31.5 Army Reserve Center (ARC) at Fort Lewis, Washington. Designed to support military training for 1200 Army Reserve members, the new ARC complex will consist of a 104,497 square foot Training Center, a 15,398 square foot Vehicle Maintenance Shop and a 3,817 square foot Unheated Storage building.

The training center facility will contain administrative, educational, assembly, library, learning center, vault, medical simulator, surgery and food labs, unit storage and physical fitness areas. This state-of-the-art complex will also include Anti-Terrorism Force Protection and technological training capabilities. The maintenance shop will feature work bays and maintenance administrative support area, while the storage building will have space for bulky equipment.

S.M. Wilson will provide general contracting services. Construction is scheduled to begin in November, with completion targeted for Fall of 2015.

Designed to achieve LEED Silver certification, the new ARC will utilize solar power sources including transpiring solar collectors, photovoltaics and a solar tube day lighting system. GLMV Architecture is architect for the project.

S.M. Wilson established a Federal and Military (MILCON) division business group in 2010 to grow this segment of the company's business led by federal segment director Judd Presley. The firm has been awarded more than \$150 million of federal projects.

S.M. Wilson is a full-service construction management,

design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$307 million in 2012 revenues, and ranks 209th in Engineering News-Record's 2012 list of Top 400 commercial contractors nationwide. For more information visit www.smwilson.com.

S. M. WILSON TO BUILD NEW PERFORMING ARTS CENTER

Community School has selected S. M. Wilson & Co. to construct a new 19,300 square foot performing arts center with seating for 500 at its campus in Ladue, Missouri. The Centennial Arts Center is scheduled to be completed in time for the school's 100th anniversary celebration in April 2014.

The \$2.9 million project will involve demolition of the existing arts wing at Community School and construction of a new two-story addition. The performing arts addition will feature an auditorium and classrooms to support the school's Integrated Arts Education program including visual art, music, drama and other artistic expressions.

S.M. Wilson is providing General Contracting services for the project. Work has begun and construction is scheduled for completion in March 2014. Jerry Grunzinger GDI, LLC is the

owner's representative. Forum Studio is the project's architect.

S.M. Wilson has planned, built and/or renovated more than \$60 million in performing arts facilities for eleven public and private schools and colleges in and near the St. Louis area since 2004. These eleven facilities include more than 6,000 seats, and range in size from the 1500-seat, \$19.2 million William D. Purser Center at Logan College of Chiropractic to the new 464-seat auditorium at Waterloo High School.

S.M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$307 million in 2012 revenues, and ranks 209th in Engineering News-Record's 2012 list of Top 400 commercial contractors nationwide. For more information visit www.smwilson.com.

S.M. WILSON TO BEGIN \$22 MILLION BUILDING PROGRAM

S. M. Wilson & Co. will break ground Monday on a \$22 million program of building additions and renovations for the School of the Osage School District in Lake Ozark, Missouri. Construction will involve a total 126,000 square feet of building space and include the following projects:

A new 60,000 square foot addition to the district's Heritage Building that will add 24 new classrooms, a new elevator, ADA access and energy efficient lighting, heating and cooling;

Renovation of the lower level of the east wing of the Heritage Building into administrative offices; and

Improvements to the high school's science lab.

District voters approved a bond issue to pay for the building program. S. M. Wilson provided pre-referendum informational services to the District in support of the bond issue's passage. In addition, the company is also providing pre-construction and construction management agency services for the projects.

The building program is scheduled for completion in August 2014 in time for the 2014-2015 school year to begin. Ittner, Inc. is architect for the program.

In 2008 S. M. Wilson provided construction management services to School of the Osage School District for their new middle school and additions/renovations to their existing high school.

S.M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$307 million in 2012 revenues, and ranks 209th in Engineering News-Record's 2012 list of Top 400 commercial contractors nationwide. For more information visit www.smwilson.com.

SHRINERS HOSPITALS FOR CHILDREN TO BUILD REPLACEMENT FACILITY

National and local officials of Shriners Hospitals for Children Wednesday announced plans to build a \$47 million replacement hospital on the campus of Washington University School of Medicine.

Officials will break ground March 20 on the facility, which will replace the current 50-year-old hospital located in Frontenac. This will be the third facility for Shriners Hospitals for Children in St. Louis, having originally opened in 1924. (The original building is still in use today by Washington University and is located at the corner of Euclid and Clayton.)

The new facility will be located on 3.75 acres the hospital purchased from Washington University on the BJC Healthcare campus. The property, 4400 Clayton Avenue, is currently being used as a parking lot.

The Joint Board of Directors and Trustees for Shriners Hospitals for Children approved building a 90,000 square foot replacement facility in November 2012.

“This is truly a win-win opportunity for Shriners Hospitals for Children, Washington University School of Medicine and, more importantly, the children we treat,” said Douglas E. Maxwell, chairman of the Board of Trustees for the hospital network.

The move is expected to further enhance clinical care and research collaborations with Washington University School of Medicine, with which Shriners has had a long-standing partnership since the early 1920s. Most of the hospital's medical staff – 35 physicians, including Chief of Staff Perry L. Schoenecker, M.D. – are Washington University faculty physicians.

“The closer Shriners Hospital is to the resources of not only Washington University School of Medicine but also St. Louis Children's Hospital as well other BJC facilities and services, the more effective we can be in providing care to our children and more fully collaborate in the research and education that is the hallmark of the medical center,” said Ted Dearing, chairman of the hospital's Board of Governors.

Plans for the new hospital include 12 inpatient beds, three surgical suites, and 18 clinic examination rooms. It also features enhanced space for its clinical research center for metabolic bone diseases and more room for same-day surgery patients. Other additions to benefit patients are nine rooms for outpatient family housing, a state of the art interactive and educational activity area and dedicated space for collaborative research with Washington University scientists.

“We expect this replacement hospital will provide the nation's leading providers of pediatric orthopaedic care an ideal place to care for their patients, conduct their research, and educate the surgeons of the future,” said John Gloss, administrator. “Ultimately, we want this facility to help us continue to attract the best and brightest physicians and clinic staff in pediatric care, in providing state-of-the-art care efficiently, with a keen eye toward quality, patient safety and patient satisfaction.

“Each Shriner's goal is to bring childhood back to kids with severe and complicated orthopaedic conditions,” Gloss said. “We are thrilled that a new facility will be part of their

noble mission.”

The hospital has retained two local firms in the planning and construction of this new facility: architectural firm Christner designed the facility, and S. M. Wilson & Co. has been retained as the construction management firm.

Officials at S. M. Wilson report that the facility has a 20-month construction schedule and is expected to employ 100 tradesmen with 350,000 man hours.